

Subcontractor Direct Cost Breakdown			NOTE: This is a sample only. The numbers used are only to depict how the chart is to be completed.									
CHART 1B - LABOR SAMPLE												
Job Title	Direct	Labor	Subtotal		Subtotal	G&A	Subtotal	Fac Capital Cost	Sub	Subtotal	Prime Markup	T
	Cost (\$)	Burden (%)	(\$)	O/H (%)	(\$)	(%)	(\$)	of Money (%)	Profit (%)	(\$)	less fee (%)	(\$)
Principal	\$80.00	45%	\$116.00	50.00%	\$174.00	10.00%	\$191.40	1.35%	15.00%	\$220.11	10.00%	
Program Mgr, Sr	\$75.00	43%	\$107.25	50.00%	\$160.88	10.00%	\$176.96	1.35%	15.00%	\$203.51	10.00%	
Program Mgr	\$70.00	44%	\$100.80	50.00%	\$151.20	10.00%	\$166.32	1.35%	15.00%	\$191.27	10.00%	
Task Order Mgr, Sr	\$75.00	53%	\$114.75	50.00%	\$172.13	10.00%	\$189.34	1.35%	15.00%	\$217.74	10.00%	
Task Order Mgr	\$70.00	42%	\$99.40	50.00%	\$149.10	10.00%	\$164.01	1.35%	15.00%	\$188.61	10.00%	
Cert Ind Hygienist	\$75.00	45%	\$108.75	50.00%	\$163.13	10.00%	\$179.44	1.35%	15.00%	\$206.35	10.00%	
Ind Hygienist	\$70.00	45%	\$101.50	50.00%	\$152.25	10.00%	\$167.48	1.35%	15.00%	\$192.60	10.00%	
Electrical Eng, Sr	\$40.00	45%	\$58.00	50.00%	\$87.00	10.00%	\$95.70	1.35%	15.00%	\$110.06	10.00%	
Electrical Eng	\$30.00	45%	\$43.50	50.00%	\$65.25	10.00%	\$71.78	1.35%	15.00%	\$82.54	10.00%	
Electrical Eng, Jr	\$20.00	45%	\$29.00	50.00%	\$43.50	10.00%	\$47.85	1.35%	15.00%	\$55.03	10.00%	
Chemist, Sr	\$40.00	45%	\$58.00	50.00%	\$87.00	10.00%	\$95.70	1.35%	15.00%	\$110.06	10.00%	
Chemist	\$30.00	45%	\$43.50	50.00%	\$65.25	10.00%	\$71.78	1.35%	15.00%	\$82.54	10.00%	
Chemist, Jr	\$20.00	45%	\$29.00	50.00%	\$43.50	10.00%	\$47.85	1.35%	15.00%	\$55.03	10.00%	
Mechanical Eng, Sr	\$40.00	45%	\$58.00	50.00%	\$87.00	10.00%	\$95.70	1.35%	15.00%	\$110.06	10.00%	
Mechanical Eng	\$30.00	45%	\$43.50	50.00%	\$65.25	10.00%	\$71.78	1.35%	15.00%	\$82.54	10.00%	
Mechanical Eng, Jr	\$20.00	45%	\$29.00	50.00%	\$43.50	10.00%	\$47.85	1.35%	15.00%	\$55.03	10.00%	
Environ Eng, Sr	\$40.00	45%	\$58.00	50.00%	\$87.00	10.00%	\$95.70	1.35%	15.00%	\$110.06	10.00%	
Environ Eng	\$30.00	43%	\$42.90	50.00%	\$64.35	10.00%	\$70.79	1.35%	15.00%	\$81.40	10.00%	
Environ Eng, Jr												
Rate 1 \$24.32**												
Rate 2 \$21.58**												
Rate 3 \$18.63**												
Straight Average	\$21.51	35%	\$29.04	50.00%	\$43.56	10.00%	\$47.91	1.35%	15.00%	\$55.10	10.00%	
Sanitary Eng, Sr	\$40.00	45%	\$58.00	50.00%	\$87.00	10.00%	\$95.70	1.35%	15.00%	\$110.06	10.00%	
Sanitary Eng	\$30.00	43%	\$42.90	50.00%	\$64.35	10.00%	\$70.79	1.35%	15.00%	\$81.40	10.00%	
Sanitary Eng, Jr	\$20.00	44%	\$28.80	50.00%	\$43.20	10.00%	\$47.52	1.35%	15.00%	\$54.65	10.00%	
Civil Eng, Sr	\$40.00	45%	\$58.00	50.00%	\$87.00	10.00%	\$95.70	1.35%	15.00%	\$110.06	10.00%	
Civil Eng	\$30.00	34%	\$40.20	50.00%	\$60.30	10.00%	\$66.33	1.35%	15.00%	\$76.28	10.00%	
Civil Eng, Jr	\$20.00	45%	\$29.00	50.00%	\$43.50	10.00%	\$47.85	1.35%	15.00%	\$55.03	10.00%	
Geologist, Sr	\$40.00	46%	\$58.40	50.00%	\$87.60	10.00%	\$96.36	1.35%	15.00%	\$110.81	10.00%	
Geologist	\$30.00	45%	\$43.50	50.00%	\$65.25	10.00%	\$71.78	1.35%	15.00%	\$82.54	10.00%	
Geologist, Jr	\$20.00	44%	\$28.80	50.00%	\$43.20	10.00%	\$47.52	1.35%	15.00%	\$54.65	10.00%	

Subcontractor Direct Cost Breakdown			NOTE: This is a sample only. The numbers used are only to depict how the chart is to be completed.									
CHART 1B - LABOR SAMPLE												
Job Title	Direct Cost (\$)	Labor Burden (%)	Subtotal (\$)	O/H (%)	Subtotal (\$)	G&A (%)	Subtotal (\$)	Fac Capital Cost of Money (%)	Sub Profit (%)	Subtotal (\$)	Prime Markup less fee (%)	Total (\$)
Biologist, Sr	\$40.00	45%	\$58.00	50.00%	\$87.00	10.00%	\$95.70	1.35%	15.00%	\$110.06	10.00%	
Biologist,	\$30.00	53%	\$45.90	50.00%	\$68.85	10.00%	\$75.74	1.35%	15.00%	\$87.10	10.00%	
Biologist, Jr	\$20.00	45%	\$29.00	50.00%	\$43.50	10.00%	\$47.85	1.35%	15.00%	\$55.03	10.00%	
Hydrogeologist, Sr	\$40.00	36%	\$54.40	50.00%	\$81.60	10.00%	\$89.76	1.35%	15.00%	\$103.22	10.00%	
Hydrogeologist	\$30.00	35%	\$40.50	50.00%	\$60.75	10.00%	\$66.83	1.35%	15.00%	\$76.85	10.00%	
Hydrogeologist, Jr	\$20.00	34%	\$26.80	50.00%	\$40.20	10.00%	\$44.22	1.35%	15.00%	\$50.85	10.00%	
Env Prot Spec, Sr	\$40.00	45%	\$58.00	50.00%	\$87.00	10.00%	\$95.70	1.35%	15.00%	\$110.06	10.00%	
Env Prot Spec	\$30.00	45%	\$43.50	50.00%	\$65.25	10.00%	\$71.78	1.35%	15.00%	\$82.54	10.00%	
Env Prot Spec, Jr	\$20.00	45%	\$29.00	50.00%	\$43.50	10.00%	\$47.85	1.35%	15.00%	\$55.03	10.00%	
Archaeologist, Sr	\$40.00	45%	\$58.00	50.00%	\$87.00	10.00%	\$95.70	1.35%	15.00%	\$110.06	10.00%	
Archaeologist	\$30.00	45%	\$43.50	50.00%	\$65.25	10.00%	\$71.78	1.35%	15.00%	\$82.54	10.00%	
Archaeologist, Jr	\$20.00	45%	\$29.00	50.00%	\$43.50	10.00%	\$47.85	1.35%	15.00%	\$55.03	10.00%	
Architect, Sr	\$40.00	45%	\$58.00	50.00%	\$87.00	10.00%	\$95.70	1.35%	15.00%	\$110.06	10.00%	
Architect	\$30.00	45%	\$43.50	50.00%	\$65.25	10.00%	\$71.78	1.35%	15.00%	\$82.54	10.00%	
Architect, Jr	\$20.00	45%	\$29.00	50.00%	\$43.50	10.00%	\$47.85	1.35%	15.00%	\$55.03	10.00%	
Computer Scientist	\$40.00	45%	\$58.00	50.00%	\$87.00	10.00%	\$95.70	1.35%	15.00%	\$110.06	10.00%	
Environ Attorney, Sr	\$40.00	45%	\$58.00	50.00%	\$87.00	10.00%	\$95.70	1.35%	15.00%	\$110.06	10.00%	
Environ Attorney	\$30.00	45%	\$43.50	50.00%	\$65.25	10.00%	\$71.78	1.35%	15.00%	\$82.54	10.00%	
Environ Attorney, Jr	\$20.00	45%	\$29.00	50.00%	\$43.50	10.00%	\$47.85	1.35%	15.00%	\$55.03	10.00%	
Legal Asst	\$20.00	45%	\$29.00	50.00%	\$43.50	10.00%	\$47.85	1.35%	15.00%	\$55.03	10.00%	
Health/Safety Mgr	\$40.00	45%	\$58.00	50.00%	\$87.00	10.00%	\$95.70	1.35%	15.00%	\$110.06	10.00%	
Health/Safety Tech	\$30.00	45%	\$43.50	50.00%	\$65.25	10.00%	\$71.78	1.35%	15.00%	\$82.54	10.00%	
Library Spec, Sr	\$40.00	45%	\$58.00	50.00%	\$87.00	10.00%	\$95.70	1.35%	15.00%	\$110.06	10.00%	
Library Spec	\$30.00	45%	\$43.50	50.00%	\$65.25	10.00%	\$71.78	1.35%	15.00%	\$82.54	10.00%	
Library Spec, Jr	\$20.00	45%	\$29.00	50.00%	\$43.50	10.00%	\$47.85	1.35%	15.00%	\$55.03	10.00%	
Library Asst	\$20.00	45%	\$29.00	50.00%	\$43.50	10.00%	\$47.85	1.35%	15.00%	\$55.03	10.00%	
Contract Admin	\$20.00	45%	\$29.00	50.00%	\$43.50	10.00%	\$47.85	1.35%	15.00%	\$55.03	10.00%	
Procurement Mgr	\$30.00	45%	\$43.50	50.00%	\$65.25	10.00%	\$71.78	1.35%	15.00%	\$82.54	10.00%	

Subcontractor Direct Cost Breakdown			NOTE: This is a sample only. The numbers used are only to depict how the chart is to be completed.									
CHART 1B - LABOR SAMPLE												
Job Title	Direct Cost (\$)	Labor Burden (%)	Subtotal (\$)	O/H (%)	Subtotal (\$)	G&A (%)	Subtotal (\$)	Fac Capital Cost of Money (%)	Sub Profit (%)	Subtotal (\$)	Prime Markup less fee (%)	Totals (\$)
Accounting Mgr	\$30.00	45%	\$43.50	50.00%	\$65.25	10.00%	\$71.78	1.35%	15.00%	\$82.54	10.00%	
Estimator, Sr	\$40.00	45%	\$58.00	50.00%	\$87.00	10.00%	\$95.70	1.35%	15.00%	\$110.06	10.00%	
Estimator	\$30.00	45%	\$43.50	50.00%	\$65.25	10.00%	\$71.78	1.35%	15.00%	\$82.54	10.00%	
Estimator, Jr	\$20.00	45%	\$29.00	50.00%	\$43.50	10.00%	\$47.85	1.35%	15.00%	\$55.03	10.00%	
Secretary	\$20.00	45%	\$29.00	50.00%	\$43.50	10.00%	\$47.85	1.35%	15.00%	\$55.03	10.00%	
Acct/Payroll Clerk	\$20.00	45%	\$29.00	50.00%	\$43.50	10.00%	\$47.85	1.35%	15.00%	\$55.03	10.00%	
Clerk	\$20.00	45%	\$29.00	50.00%	\$43.50	10.00%	\$47.85	1.35%	15.00%	\$55.03	10.00%	
FOLLOWING THIS SHEET THERE IS NO SAMPLE CHART 1B - OTHER DIRECT COSTS PROVIDED.												
CHART 1B - OTHER DIRECT COSTS IS TO BE COMPLETED EXACTLY THE SAME AS CHART 1A - OTHER DIRECT COSTS.												
HOWEVER, THERE ARE THREE ADDITIONAL COLUMNS ON CHART 1B - OTHER DIRECT COSTS												
TO ALLOW FOR THE SUBCONTRACTOR'S PROFIT, A SUBTOTAL AND THE PRIME'S MARKUP TO THE												
SUBCONTRACTOR'S TOTAL PRICE (EXCLUSIVE OF THE PRIME'S FEE).												